



ALMA
ALMATY MANAGEMENT
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Arizona State University

Approved by

Rector

_____ G. Kurenkeeva

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Настоящий документ предназначен для внутреннего применения работниками УО «Алматы Менеджмент Университет». Передача документа внешним заинтересованным сторонам осуществляется по письменному запросу с разрешения Ректора

Document purpose

This Regulation controls the procedure for applying the system of educational grants and discounts for payment for educational services of the Educational Institution "Almaty Management University" (here in after referred to as the University) in order to motivate students to achieve high academic results and provide financial support to applicants and students.

1. Document application ares

This Regulation is intended for internal use in the Educational Institution "Almaty Management University" in order to determine the procedure for providing internal educational grants and discounts to students in higher and postgraduate education programs: bachelor's and master's degrees.

2. Types of grants and discounts of EI "Almaty University Management"

- 2.1. Social grants and discounts;
- 2.2.2. Motivational grants and discounts;
- 2.3.3. Discounts for employees, teaching staff and their family members;
- 2.4.4. Discount from the President;
- 2.5.5. Academic discounts;
- 2.6.6. Marketing discounts;
- 2.7. Discounts for the Graduate School of Business.

3. Terms and abbreviations:

Educational grant EI "Almaty Management University" – the right to study on a gratuitous basis.

Social discount – a discount on education provided to disabled children, children whose parents are disabled, orphans, people from low-income and large families, for the loss of a breadwinner.

The discount amount is a percentage of the tuition fee for the academic year.

Discounts for employees, teaching staff and their family members - discounts on University tuition for employees, teaching staff and their family members.

Continuing education – students and trainees who have a diploma of completion of any educational program of the EI "Almaty Management University" and continue their studies at other University programs.

Diploma with honors – issued to a student in a higher education program who has passed exams with grades A, A - "excellent", B -, B, B+, C+ "good" and has an average academic achievement score (GPA) at least 3.5, as well as passed a comprehensive exam or defended a thesis (project) with grades A, A - "excellent".

MBA – Master of Business Administration


DBA - Doctor of Business Administration

EEC – Executive Education Center

GSB- Graduate School of Business

GPA – weighted average assessment of the student's academic achievements in the selected educational program.

UNT – Unified national testing

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CT – comprehensive testing

DLT– full-time forms a with the use of distance learning technologies – очная форма с применением дистанционных технологий обучения

4. General provisions

4.1. Responsibility for the organization, coordination of activities, implementation and fulfillment of the requirements specified in these Regulations is borne **by the Student Support Center represented by the Head.**

4.2. Educational grants and discounts for students studying at the University are set as a percentage and in absolute monetary units of the annual tuition fee for the corresponding program specified in the Contract for the Provision of Educational Services.

4.3. After the issue of the rector's Order for providing grants and discounts, additional agreements are concluded with students to the main agreement for the provision of educational services, which specify the amount, conditions and period for granting the scholarship or discount.

4.4. The manager of the Student Support Center is responsible for the timely conclusion of additional agreements to the contract for the provision of educational services, after issuing the Order of the rector on granting grants and discounts.

4.5. The Legal Department is responsible for preparing a draft supplementary agreement that meets all the norms of the legislation of the Republic of Kazakhstan.

4.6. These Regulations may be amended and/ or supplemented, including in terms of the grounds, list, procedure for granting and amount of grants and discounts.

4.7. The grant or discount is valid if the educational program and language department are opened, and the full group recruitment plan is completed.

4.8. In case of non-fulfillment of clause 4.7., the grant or discount holder has the right to transfer to another educational program of the corresponding language department while retaining the grant or discount.

4.9. From the moment of approval of this Regulation, the previous Regulation loses its legal force.


5. Basic rules for granting and using a grant or discount:

5.1. This provision does not apply to full-time applicants using **distance learning technologies.**

5.2. The main norm for maintaining and extending a grant or discount is **the student's academic performance (GPA level and availability of grades based on the results of the academic year in each discipline at least 70 points (C+))**, the level of which is approved for each group of grants and discounts of the University.

5.3. Checking the level of academic performance is carried **out once in a academic year**, after each academic year. **In case of non-compliance with the conditions of academic performance, the student is deprived of the grant or discount without the right to receive** it. The results of repeated passing of these (given) disciplines during the summer semester, as well as retaking the "FX" exam, are not taken into account and the grant or discount is not renewed.

5.4. The grant does not cover the costs of re-mastering subjects ("retake"), retaking the "FX" exam and academic difference.

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5.5. The grant or discount is assigned to the student according to the chosen educational program and language of instruction at the time of submitting documents to the Admission Committee of the university and concluding a contract for the provision of educational services. In the event of a change in the educational program or language department and with the approval of the deans of schools in the course of training, the grant or discount is retained. Change of the educational program and language department to save the grant is allowed **no more** than once for the entire period of study.

5.6. The grant cannot be exchanged for a monetary equivalent or transferred to other persons.

5.7. If the applicant / student receives several grants or discounts, they are not combined. The largest grant or discount absorbs the smallest, so the applicant / student can benefit from the largest discount or grant. The prepayment discount cannot be combined with other discounts.

5.8.8. The rector's order for granting grants and discounts for applicants, is issued after the order for enrollment is issued.

5.9. The Rector's order to grant grants and discounts for students of bachelor's and Master's degree courses 1-3 is issued at the end of the academic year in accordance with the protocol of the Grants and Discounts Commission. The decision of the Commission is communicated to candidates immediately after the rector's order on grants and discounts is issued.

5.10. Education fee is made 10 days before the start of training, taking into account the available discount or grant, on the basis of the training agreement, an additional agreement to the agreement, which specifies the amount of the grant or discount, and the Rector's order to grant / extend the grant or discount in the current academic period.

5.11. The grant / discount does not cover additional training expenses, such as fines, books, meals, transportation, accommodation, etc.


5.12. The University reserves the right to withdraw or cancel an internal grant or discount if a student violates academic requirements, the contract for the provision of educational services, the student's academic code and other rules applicable at the University, by a decision of the disciplinary council.

5.13. At the end of each academic year, the Student Support Center (Manager) prepares a submission for issuing an Order on the provision of internal educational grants and discounts for the subsequent academic year.

5.14. The order is approved by the Rector of the University on the basis of the protocol of the meeting of the Grants and Discounts Commission no later than 1 month after the end of the 2nd semester. The order for granting grants and discounts specifies the amount of the grant or discount, the grounds for granting them, and the validity period.

6. Commission on grants and discounts of EI "Almaty Management University"

6.1. For the purpose of considering individual applications of applicants and students for grants and discounts for Bachelor's and Master's programs the University Grants and Discounts Commission (hereinafter referred to as the Commission) is established annually by the Order of the rector of the University, which includes the chairman of the Commission and its members.

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6.2. The Chairman of the Commission chairs the meeting, plans its work and monitors the implementation of the Commission's decisions. In the absence of the President, his functions are performed by the Vice-President.

6.3. The meeting of the Commission for consideration of individual applications of students for grants and discounts for all programs is held once a year after the end of the academic year. If applications are received from transferred and reinstated students, the Commission may review their applications at the beginning of the second semester. A student can submit an application for consideration by the Commission no more than once a year. If necessary and in exceptional cases, the Commission may consider applications at the end of 1 semester. The commission meeting during the admission period is held as applications are received.

7. The Commission's decision-making procedure:

7.1. Based on the results of the academic year, the manager checks whether the GPA level GPA of achievement corresponds to the retention of the grant / discount.

7.2. If the performance requirements are maintained, the manager forms a submission and an order for granting a grant / discount for the next academic year. The order is sent to the accounting department, which makes adjustments to the calculation of the cost of training, taking into account the grants or discounts provided.

7.3. If the student's GPA level is insufficient, the grant / discount is lost (according to the requirements for receiving and retaining the grant and discounts).

7.4. The Manager collects applications for issuing grants and discounts with supporting documents and coordinates the date and time of consideration of applications with the Commission.

7.5. The Commission considers all applications and makes a decision on granting / extending / withdrawing / reducing the grant / discount to students.

7.6. The decision is considered to have been adopted positively with a majority of votes of the Commission members; if the number of votes is equal, the Chairman of the Commission has the right to double vote.

7.7. Based on the decisions taken, the Manager forms the minutes of the Commission meeting.


7.8. Based on the minutes of the Commission meeting, the manager forms the Rector's order and sends it to the accounting department, which makes adjustments to the calculation of tuition fees, taking into account the social grants / discounts provided.

8. Categories of internal grants and discounts of EI "Almaty Management University", terms and grounds for their provision

8.1. Social grants and discounts are granted by the Commission's decision.

8.1.1. Students who are orphaned and left without parental care are given a 100% discount for the entire period of study, taking into account the requirements of academic performance.

Documents required for granting a social grant / discount:

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- application of the legal representative of a minor or application of an adult applicant /student for a social discount;
- a copy of the applicant's identity card;
- decision of the local executive body on the appointment of guardians or trustees;
- notarized copies of the applicant's / student's identity card and birth certificate;
- a certificate of income of legal guardians for the last 6 months and a certificate from their place of work indicating their salary;
- notarized copies of documents confirming the fact that the applicant/student has no custody of the only or both parents (death certificate, court decision on deprivation of parental rights, restriction of parental rights, recognition of parents as missing, incapacitated (with limited legal capacity), declaring them dead, court verdict on serving their sentence in places of deprivation of liberty, documents confirming the search for parents, the presence of parents on long-term treatment in healthcare organizations.

Requirements for saving a grant, discounts for this category:

- the presence of grades based on the results of the academic year in each discipline at least 70 points (C+) and a GPA level of 3.25 or higher. if these performance requirements are not met, the student loses the discount;

8.1.2 Disabled students of the first (I) and second (II) groups who, according to the conclusion of the medical and social expert commission, are not contraindicated to study in the relevant educational program - **100% of the cost of annual training for the entire period of study, without taking into account the requirements of academic performance.**


Documents required for granting a social grant / discount:

- application of the legal representative of a minor or application of an adult applicant/student for a social discount;
- a notarized copy of the applicant's identity card;
- a notarized copy of the applicant's/student's identity card;
- a certificate of employment indicating the salary, as well as information on income: extracts from the pension fund of parentseй and children of legal age for the last 6 months;
- a notarized copy of the applicant's/student's disability certificate.

8.1.3. Social discounts (for students from large families; students whose parents have an established disability of the first (I) and second (II) groups; students from poor families; for the loss of a breadwinner), 20% of the annual tuition fee, with an annual revision of the discount provided, taking into account the requirements of academic performance.

Documents required for granting a social grant, discounts:

- application of the legal representative of a minor or application of an adult applicant / student for a social discount;
- notarized copies or copies of the applicant's identity card from the personal account in Egov;
- notarized copies or copies from the personal account in Egov of the applicant's / student's identity card and birth certificate;

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- notarized copies or copy from the personal account in Egov of the parent's identity card (s);
- notarized copies or copies from the personal account in Egov of the identity card and birth certificate of children, including the applicant/ student;
- a certificate of employment indicating the salary, as well as information on income: extracts from the pension fund of parents and children of legal age for the last 6 months;
- a document confirming the status of a large family / with an edit confirming that the applicant/student belongs to the recipients of targeted social assistance;
- notarized copies or copies from the personal account in Egov of the certificate of disability of the parent (s) (for disabled parents);
- notarized copies or copies from my personal account in Egov of the death certificate of the breadwinner / court decision on declaring the person missing or declaring him dead (for the loss of the breadwinner);

In case of two or more children from the same family study at the university at the same time, the discount is granted taking into account the family income and by decision of the Grants and Discounts Commission with a reduction in the discount amount.

Requirements for saving a discount for this category:

- the presence of grades based on the results of the academic semester at least 70 points (C+) and a GPA level of 3.1010 or higher. If these performance requirements are not met, the student will lose the discount.

8.22. Motivational grants and discounts for Undergraduate programs

8.2.1. Students from the same family studying in the Educational Institution "Almaty Management University" are given a discount to the next student in the amount of 20% of the cost of annual training, for the entire period of study of the student. If one of the students from the same family finishes their studies, the discount is saved for other students from the same family until the end of their studies.

Documents required for granting a social grant / discount:

- application of students to the rector for a discount on tuition;
- notarized copies / copies from the personal account in Egov of identity cards / passports;
- notarized copies / copies from your personal account in Egov of your birth certificate.

Requirements for saving a discount for this category:


- the presence of grades based on the results of the academic semester at least 70 points (C+) and a GPA level of 3.1010 or higher. If these performance requirements are not met, the student will lose the discount.

8.2.2. Discounts for graduates of AlmaU College LLP (formerly MAB College LLP)

«Graduates of AlmaU College LLP» are provided with the following motivational discounts for the entire period of study, taking into account the requirements of academic performance:

- **30%** - graduates-holders of a diploma with honors (red diploma);
- **20%** - to graduates-holders of a College diploma (blue diploma).

Discounts are provided for the entire period of study, if you have a diploma of completion of AlmaU College LLP.

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Requirements for saving a discount for this category:

- the presence of grades based on the results of the academic semester at least 70 points (C+) and a GPA level of 3.1010 or higher. If these performance requirements are not met, the student loses the discount without the right to recovery.

8.2.3 Motivational discounts for graduates of other colleges are provided for the entire period of study for those who continue their studies at the Bachelor's degree programs of the Higher Educational Institution "Almaty Management University", full-time, taking into account the requirements of academic performance:

- **15%** - graduates-holders of a diploma with honors (red diploma);
- **5%** - to graduates-holders of a College diploma (blue diploma).

Requirements for saving a discount for this category:

- the presence of grades based on the results of the academic semester at least 70 points (C+) and a GPA level of 3.1010 or higher. If these performance requirements are not met, the student loses the discount without the right to recovery.

8.2.4. A motivating 100% grant is provided to the winner of the «Tamos Cup» intellectual games tournament of Schools «Tamos Education» for the entire period of study, taking into account the requirements of academic performance.

Requirements for retaining a grant in this category:

- the presence of grades based on the results of the academic semester at least 70 points (C+) and a GPA level of 3.25 or higher. If these performance requirements are not met, the student loses the discount without the right to recovery.

8.2.55. Grants to entrants-participants of the chess tournament "AlmaU Open Cup":

- 100% grant for the entire period of study for 3 boys.
- 100% grant for the entire period of study for 3 girls.

Requirements for saving a grant, discounts for this category:


- the presence of grades based on the results of the academic semester at least 70 points (C+) and a GPA level of 3.2525 or higher. If these performance requirements are not met, the student loses the discount without the right to recovery.

8.2.6. Motivational discounts for the winners of the intellectual and language contest "Til bilgiri-2024"

- **50%** for the first place for the entire training period (3 places);
- **30%** for the second place for the entire training period (3 places);
- **20%** for the third place for the entire training period (3 places).

Requirements for saving a grant, discounts for this category:

- the presence of grades based on the results of the academic semester at least 70 points (C+) and a GPA level of 3.25 or higher. If these performance requirements are not met, the student loses the discount without the right to recovery.

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8.2.7. Motivational discounts for graduates of the University's strategic partners training courses (EdTech, Unidem) - on full-time Bachelor's degree programs of the Almaty Management University.

- **10%** - for the entire period of study, if the academic performance requirements are met: grades at the end of the academic year are not lower than 70 points (C+) and the GPA level of 3.1010 or higher. If these performance requirements are not met, the student loses the discount without the right to recovery.

8.2.8. Motivational discounts for full - time graduates of ASU "ALMA" (formerly "Zeynep" School) who continue their studies at the Bachelor's degree programs of UE "Almaty Management University":

– **20%** - for the entire period of study, if the academic performance requirements are met: grades at the end of the academic semester are not lower than 70 points (C+) and the GPA level is 3.10 or higher. If these performance requirements are not met, the student loses the discount without the right to recovery.

8.2.9. Motivational grants and discounts for the winner and prize-winners of the project "Forward to the future":

- 100% grant for the entire training period - 1 winner;
- 50% discount for the entire training period - 2 medalists, silver and bronze medalists;
- 25% discount for the entire training period - for all participants of the final stage.

Requirements for saving a grant, discounts for this category:

– the presence of grades based on the results of the academic semester at least 70 points (C+) and a GPA level of 3.25 or higher. If these performance requirements are not met, the student loses the discount without the right to recovery.

8.2.10. Motivational discounts for sports achievements:

Category I: 100% grant for the entire period of study - 5 places.

- Champions or prize-winners of the Olympic Games;
- World champions, or prize-winners.

Category II: 30% discount for the entire period of study – 25 places.


- Champions of international tournaments
- Honored Masters of Sports (ZMS), Masters of sports of international class
- Champions of the Republic of Kazakhstan
- Master of Sports of the Republic of Kazakhstan, candidates for Master of Sports of the Republic of Kazakhstan (KMS)
- For partners of the Sports Management Center, such as the Kazakhstan Football Federation, FC Kairat, Dai Ball, etc.

Category III: 15% discount for the entire training period – 30 places.

- For everyone who wants to build a career in the sports industry.

Requirements for saving a grant, discounts for this category:

– the presence of grades based on the results of the academic semester at least 70 points (C+) and a GPA level of 3.25 or higher. If these performance requirements are not met, the student loses the discount without the right to recovery.

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8.2.11. Educational grant for the program "Business Administration in the field of entrepreneurship":

- 100% grant for the entire training period – 1st place.

Requirements for saving a grant, discounts for this category:

- availability of grades based on the results of the academic semester at least 70 points (C+) and a GPA level of 3.5 or higher;
- maximum number of acceptable notifications for non-compliance with the terms of the School's internal agreement – 1;
- compulsory internship at the School;
- annual confirmation of the grant retention conditions by an official letter of recommendation from the School representative.

8.2.12. Motivational grants and discounts for Master's Degree programs

Discounts for graduates of the Bachelor's degree program of the Higher Educational Institution "Almaty Management University" who continue their studies at the University's master's degree programs Университета.

- **30%** - graduates-holders of a diploma with honors (diploma with honors);
- **20%** - graduates who hold a University diploma.

Discounts are provided for the entire period of study in the magistratura, taking into account the fulfillment of academic performance requirements for this category.

Requirements for saving a discount for this category:


- the presence of grades based on the results of the academic semester at least 70 points (C+) and a GPA level of 3.1010 or higher. If these performance requirements are not met, the student loses the discount without the right to recovery.

Discounts in this category do not apply to educational programs of the Graduate School of Business.

8.2.13. Motivational grants and discounts for the winners and prize-winners of the annual competition for the student award "Altyn Tamga"

Grants and discounts, as well as a cash bonus, are provided for the next academic year or academic degree, **subject to the requirements**, according Regulations on the student award "Altyn Tamga" approved by the rector, **in the following categories:**

- Nomination **Best Student of the Year award** - 50% discount on tuition for the next academic year or academic degree.
- Nomination **The Best Master's Student of the Year** - 50% discount on tuition for the next academic year or academic degree. Only first-year undergraduates of the scientific and pedagogical direction can participate in this category.
- Nomination **Best Graduate of the Year award** - 100% discount on the Master's degree program, taking into account the University's priority areas (only for the first academic year of the academic program).
- Nomination **Entrepreneur of the Year award** - 20% discount on tuition for the next academic year or academic degree.
- Nomination **Athlete of the Year award** - 20% discount on training for the next academic year or academic degree.

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- Nomination “**Activist of the Year**” - 30% discount on tuition for the next academic year or academic degree.
- Nomination “**Researcher of the Year** ” - 50% discount on studying for the next academic degree.
- Nomination “**Discovery of the Year**” offers a 25% discount on tuition for the next academic year or academic degree.
- Nomination “**Hunter of the year**” - 50% discount for the next academic year or 100.000 tenge bonus excluding individual income tax and other mandatory contributions, and payments to the budget and extra-budgetary funds (if the student already has a grant or discount).
- Nomination “**Hunter media face**” -razmer awards – 30% discount for the next academic year or 50,000 tenge bonus excluding individual income tax and other mandatory contributions, as well as payments to the budget and extra-budgetary funds(if the student already has a grant or discount).
- Nomination “**Designer of the Year**” - 50,000 tenge award excluding individual income tax and other mandatory contributions, as well as payments to the budget.
- Nomination “**Video Maker of the year**” - 50,000 tenge award excluding individual income tax and other mandatory contributions, and payments to the budget.
- Nomination “**Artist of the Year**” - 50,000 tenge award excluding individual income tax and other mandatory contributions, and payments to the budget.
- Nomination “**Best Volunteer of the year**” - 50,000 tenge award excluding individual income tax and other mandatory contributions, and payments to the budget.
- Nomination “**Best Foreign student**” - 50,000 tenge prize excluding individual income tax and other mandatory contributions, and payments to the budget.
- Nomination “**Best Student Club of the year**” - 100000 tenge prize excluding individual income tax and other mandatory contributions, and payments to the budget.
- Nomination “**Project of the Year**” - 50,000 tenge bonus excluding individual income tax and other mandatory contributions, and payments to the budget.

Common requirements for all categories:

- The student/Master's GPA must not be lower than 3.5,(transcript) for the following categories: "Best Master's Student of the Year" and "Best Student of the Year".
- Student/Master's GPA must not be lower than 3.0 (transcript) for the following categories: "Best Graduate of the Year", "Entrepreneur of the Year", "Activist of the Year", "Researcher of the Year", "Discovery of the Year", "Best Foreign Student of the Year", "Best Student Club of the Year", " Best Volunteer of the Year", "Project of the Year", "Hunter of the Year", "Hunter media face".
- Student/Master's GPA must not be lower than 2.8 (transcript) for the following categories: "Athlete of the Year", "Designer of the Year", "Video Maker of the Year", "Artist of the Year".
- Availability of awards – letters of thanks, diplomas, awards, medals of the dean of the School, the head of the structural division, organizations (city, republic, companies), the Rector of the University, ministries and departments, international organizations;
- Personal projects and successfully implemented ideas on the scale of a university, city, or country are welcome.

8.3. Discounts / grants to employees, teaching staff and their family members (no more than one grant / discount per employee, regardless of how many applications were submitted).

The conditions for granting this category of grant / discounts are set out in the "Regulations on remuneration, incentives, material assistance, educational grants and discounts for employees of UE"Almaty Management University".

Requirements for saving a grant / discount for this category:

- availability of grades based on the results of the academic year in each discipline at least 70 points (C+) and a GPA level of 3.25 or higher. If these performance requirements are not met and the student (employee or close relative) is dismissed, the student is deprived of the discount, without the right to reinstatement, and is also deprived of the right to re-receive this type of grant in all subsequent years.
- There are no academic performance requirements for HSE programs.

8.4. Discount from the President in the amount of 10 to 100%.

The discount is granted on the basis of individual applications of applicants and students, for the entire period of study, without taking into account the academic performance requirement.

8.5. Academic discount

8.5.1. Seven (7) students from each course who have achieved the highest academic performance (GPA) in one academic year and have a score of at least 70 points (C+) are granted a 20% discount for the next academic year.

If the student already has a grant or a large discount, this academic discount is absorbed by the larger one.

8.6. Marketing Department discounts during the admission campaign period


8.6.1. During the admission campaign, the Marketing Department has the right to hold events and promotions aimed at increasing demand and recruitment for programs, providing grants and discounts, with prior approval from the management:

8.6.2. Motivational grants/discounts for winners and prize-winners of the "48 HOURS" Competition for educational programs of the School of Media and Cinema (Public Relations (PR), New Media (Digital Journalism), Digital Filmmaking (Digital Film Production), Cinematography (Cinematography):

- 100% grant for the entire training period - 3 winners;
- 50% discount for the entire training period - 3 prize-winners;
- 30% discount for the entire training period - 3 prize winners.

Requirements for saving a grant, discounts for this category:

- the presence of grades based on the results of the academic semester at least 70 points (C+) and a GPA level of 3.25 or higher. If these performance requirements are not met, the student loses the discount without the right to recovery.

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8.6.3. Motivational grants/discounts to the winners of the Olympiad for 125 High School students for any educational programs with the exception of double degree programs in cooperation with Arizona State University (Global Management, International Trade):

- 100% grant for the entire training period - 6 winners.

Requirements for saving a grant, discounts for this category:

the presence of grades based on the results of the academic semester at least 70 points (C+) and a GPA level of 3.25 or higher. If these performance requirements are not met, the student loses the discount without the right to recovery.

8.6.4. Motivational grants/discounts for Winners and prize-winners of the Cyber Games AlmaU Tournament for educational programs of the School of Digital Technologies (Information Systems, Software Engineering, Product Management, Data Science):

- 20% discount for the entire training period - 5 prize winners;

- 15% discount for the entire training period - 5 prize winners;

- 10% discount for the entire training period - 5 prize winners.

Requirements for saving a grant, discounts for this category:

the presence of grades based on the results of the academic semester at least 70 points (C+) and a GPA level of 3.25 or higher. If these performance requirements are not met, the student loses the discount without the right to recovery.

8.6.5. To the winners and prize-winners of the "Dream City" Competition for the educational program "Urban and City Management":

- 100% grant for the entire training period - 1 winner;

- 75% discount for the entire training period - 1 prize winner;

- 50% discount for the entire training period - 2 prize winners.

Requirements for saving a grant, discounts for this category:

the presence of grades based on the results of the academic semester at least 70 points (C+) and a GPA level of 3.25 or higher. If these performance requirements are not met, the student loses the discount without the right to recovery.

8.6.6. Motivational grants/discounts to the winners of the Olympiad for students of "IQanat high school of Burabay" for any educational programs with the exception of two-degree programs with Arizona State University, namely Global Management, International Trade, Data Science:


- 2 winners (1 girl, 1 boy) - 100% grant for the entire training period;

- 2 winners (1 girl, 1 boy) - 50% discount for the entire training period.

Requirements for saving a grant, discounts for this category:

the presence of grades based on the results of the academic semester at least 70 points (C+) and a GPA level of 3.25 or higher. If these performance requirements are not met, the student loses the discount without the right to recovery.

8.6.7. Motivational grants to the winners of the AIFC Olympiad for the educational programs Finance, Business Analytics and Economics, Accounting and Audit:

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- 100% grant for the entire training period - 2 winners.

Requirements for saving a grant, discounts for this category:

the presence of grades based on the results of the academic semester at least 70 points (C+) and a GPA level of 3.25 or higher. If these performance requirements are not met, the student loses the discount without the right to recovery.

8.6.8. Motivational grants to the winners of the Republican Contest of Scientific projects:

- 100% grant for the entire period of study under the Bachelor's Degree program in the chosen specialty - 1 winner;
- 50 % discount for the entire period of study under the "Bachelor's Degree" program in the chosen specialty - 1 holder.

Requirements for saving a grant, discounts for this category:

- availability of grades based on the results of the academic semester at least 70 points (C+) and a GPA level of 3.25 or higher. In case of non-compliance with these academic performance requirements, the student is deprived of the grant without the right to recovery.
- The grant does not apply to two-degree programs with Arizona State University.
- the grant is valid for the year of admission 2023.

8.6.9. Grants and discounts for the winners of the VI International Children's and Youth Film Festival "DREAMER" :

- 100% grant (for three years of study)
- 50% discount (for three years of study)

Requirements for saving a grant, discounts for this category:

availability of grades based on the results of the academic semester at least 70 points (C+) and a GPA level of 3.25 or higher. In case of non-compliance with these academic performance requirements, the student is deprived of the grant without the right to recovery.


8.7. Grants and discounts for students of the Graduate School of Business programs

8.7.1. Grants and discounts for students of Master of Business Administration (MBA) programs:

- 100% social grant - for MBA students, winners of the Project "Unlimited Opportunities" for the entire period of study, with a mandatory contract for training;
- 20% - students with disabilities who apply for an MBA program.
- 5% - for students with many children who apply for the MBA program.
- 15% - with 100% payment for studying in the MBA program.
- 7% - with 50% of the tuition fee for the MBA program;
- up to 5% - for non-residents of the Republic of Kazakhstan;
- 5% - graduates of Bachelor's and Master's degree programs who continue their studies in the MBA program;
- 5% to first-line relatives of MBA graduates applying for the MBA program;
- MVA Refresh – repeated completion of the discipline for MBA graduates in MBA programs at the cost approved for the specified / specific academic year, within the framework of the project.

Corporate discounts:

- 5% - when applying for 3-55 people from one company.
- 10% - for admission of 6-15 people from one company.
- 15% - if more than 15 people come from the same company.

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Other categories and sizes of discounts (except for the category "employees") - by a written decision of the Rector and the President of the University, based on an Application. The provision of discounts/grants for employees is specified in clause 8.3.

Discounts are provided on the basis of the "AlmaU Grants and Discounts Regulations" or the student's Application, if all supporting documents are available, without taking into account academic performance requirements.

No more than two university employees who have received a discount / grant should study in one MBA group.

8.7.2. Grants and discounts for students of Doctor of Business Administration (DBA) programs:

- up to 5% - for non-residents of the Republic of Kazakhstan;
- 5% - graduates of AlmaU who continue their studies in the DBA program;
- from 5 to 10% - corporate discount for strategic partners for each person. It is provided to each student of a group of 5-10 people for one academic period, without taking into account the requirements of academic performance.
- 5% to first-line relatives of DBA graduates who apply for bachelor's, master's, MBA, DBA, AlmaU College, Zeynep School, Bastau kindergarten;
- 15% - with 100% payment for training on the MBA program;
- 7% - with 50% payment for training on the DBA program.
- from 10% and above – by the decision of the rector and the president of the University.
- 10-50% for employees and family members of University employees (depending on their work experience);
- 5% - for parents with many children.
- up to 30% - discount for disabled people depending on the disabled group: Igroup I-30%; II Group II-20%; III Group III-10%.
- DBA Refresh — repeated passage of the discipline to DBA graduates in DBA programs at the cost approved for the specified/specific academic year, within the framework of the project.

Discounts are provided on the basis of the "AlmaU Grants and Discounts Regulations" or the student's Application, if all supporting documents are available, without taking into account academic performance requirements.

В одной группе D No more than two university employees who have received a discount / grant should study in one group D of a VA.

8.7.3. Discounts on short-and medium-term AlmaU Extension programs, seminars and trainings:

- 5% - graduates of Bachelor's and Master's degree programs.
- 10% - graduates of the MBA or DBA program.
- 10% - graduates of the AlmaU Extension medium-term programs;
- 10% - a group of at least 3 people participating in an open seminar;
- 10% - if the student re-trains at short-term seminars.
- 10% - situational discounts (discount on registering for the program before a certain period, partner discount, cross-discount, etc.).
- 75% - if the student retrains on medium-term programs using the ReFresh system.